

# Quarterly REPORT Second Quarter 2023

#### **FINANCIAL HIGHLIGHTS** Second Quarter 2023

For the six months ended June 30, 2023, compared to the six months ended 2022:

Unaudited consolidated net income \$13,252,000 **A** \$12,628,000 Fully diluted earnings per common share

**\$1.13 \$1.07** 

Total Deposits increased

4.79% (\$100.65 MILLION)



June 30, 2023 compared to December 31, 2022



compared to the same time in 2022 Total Average Earning Assets increased

(\$48.66 MILLION)

Total Assets increased

(\$67.29 MILLION)



At June 30, 2023 compared to December 31, 2022

CASH DIVIDEND

Payable on August 18, 2023 to shareholders of record as of August 4, 2023

#### Our Relationship Banking IS GROWING



Central Valley Community Bank is elevating the banking experience for business and personal clients with new state-of-the-art Banking Centers opening in four out of our 17 valued communities, with more planned for the future. Our new reimagined Banking Centers have recently opened in Sacramento and Modesto, and are also planned in Visalia and Bakersfield.

Each reimagined Banking Center offers an inviting, contemporary architectural environment with conference space and other business amenities available for client use. Additionally, each Banking Center is home to an experienced team of local bankers specializing in Commercial Lending, Private Banking and relationship enhancement.

Our newest Banking Center model opened in Sacramento's Point West business district on July 31 at 1435 River Park Drive, Suite 100.



Whitney Baugher, VP, Banking Center Manager; Jeff Martin, EVP, Market Executive; Steve Bonzell, VP, Private Business Banking; Justin Valentine, VP, Relationship Manager

### Our Relationship Banking IS GROWING



Melissa Estrada, VP, Relationship Manager; Gilbert Brasil, VP, Private Business Banking Officer, Mid-Valley; Jeff Martin, EVP, Market Executive; Marina Mejia, VP, Banking Center Manager (Modesto); Linda Hischier, SVP, Relationship Manager

The new **Modesto** Banking Center opened on August 14 at 1700 Standiford Avenue, Suite A, just a short distance from the original location.

#### **CVCB Enters Bakersfield**

Following the Sacramento and Modesto Banking Center openings, CVCB announced its market entry into **Bakersfield** on August 16. In September, the local well-known team of banking professionals will begin serving clients in temporary offices on California Avenue while our new full-service Banking Center is finalized.

"Expanding our brand of relationship banking throughout Greater Sacramento down the Highway 99 corridor into Bakersfield has long been part of the Company's strategic plan," said James Kim, President and CEO of Central Valley Community Bancorp and Bank. "Realizing that vision with an outstanding team dedicated to exceptional service is something I'm very proud of."



**Cathy Davies**, VP, Private Banking Officer; **Ryan Leonard**, VP, Relationship Manager; **Janet Hepp**, SVP, Market Manager

Lastly, debuting November 6 will be our new **Visalia** Downtown Banking Center, about which more will be shared in our next Quarterly Report.

Visit www.cvcb.com for additional details on our reimagined Banking Centers and market entry into Bakersfield. Better yet, stop by and visit us in person for a tour!

## How Cybersafe IS YOUR BUSINESS?



The internet revolutionized business, creating a valuable new way for buyers and sellers to interact. Unfortunately, e-commerce also exposed vulnerabilities and opened the doors to the ongoing problem of cybercrime. Ever since, as e-commerce has become more widespread and sophisticated, the fraudsters have kept pace, exploiting new vulnerabilities and causing real harm to organizations of all sizes.

These cyberattacks cost the U.S. economy billions of dollars annually, and new threats continue to emerge daily. This leaves small business owners especially vulnerable, as many feel they lack the time, funding or other resources necessary to defend themselves. A 2021 study conducted by IBM found that more than half of small businesses had experienced a cyberattack in the previous year, yet only 50 percent had a cybersecurity plan in place at the beginning of 2022.

If you don't have a cybersecurity plan, you need one. If you have a plan, you need to keep it strong and current. It's a shared responsibility that involves everyone in your organization, from executives and managers to employees and contractors. Improve your cybersecurity by following these best practices:

#### **Train Your Team**

In any organization, employees are the leading cause of data breaches. As such, your well-trained team should be your first line of defense against cyberattacks. Establish basic security practices and policies such as:

- Maintaining strong passwords
- Avoiding suspicious files, downloads and phishing emails
- Protecting vendor and customer information
- Following all company-related internet use guidelines

#### Install & Update Antivirus Software

With the ever-evolving onslaught of online viruses and malware, protecting your networks with antivirus and antispyware software isn't optional – it's essential. These are available in a variety of price points, and can effectively neutralize threats to your business systems when kept updated.



# Consolidated Balance Sheets and Consolidated Statements of Income

#### **SECOND QUARTER 2023**

#### Condensed Consolidated Balance Sheets

(In thousands)

(Unaudited)	June 30, 2023	Dec. 31, 2022
Assets:		
Cash and cash equivalents	\$ 128,658	\$ 31,170
Investment securities	930,193	960,490
Loans, net	1,240,195	1,245,456
Premises and equipment, net	10,939	7,987
Goodwill	53,777	53,777
Accrued interest receivable, intangibles & other assets	126,045	123,639
Total assets	<u>\$ 2,489,807</u>	\$ 2,422,519

#### LIABILITIES AND SHAREHOLDERS' EQUITY:

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Non-interest bearing	\$ 957,088	1,056,567
Interest bearing	1,243,206	1,043,082
Total deposits	2,200,294	2,099,649
Subordinated debentures & borrowings	69,671	115,599
Accrued interest payable & other liabilities	32,482	32,611
Total liabilities	2,302,447	2,247,859
Total shareholders' equity	187,360	174,660
Total liabilities and equity	\$ 2,489,807	\$ 2,422,519

### Condensed Consolidated Statements of Income For six months ended June 30, 2023 and 2022

(In thousands, except per share amounts)

(Unaudited)	2023	2022
Net interest income	\$ 41,786	\$ 37,407
Provision for credit losses	290	
Net interest income after provision for credit losses	41,496	37,407
Total non-interest income	3,169	2,604
Total non-interest expense	27,010	23,528
Provision for income taxes	4,403	3,855
Net income	\$ 13,252	\$ 12,628
Basic earnings per common share	\$ 1.13	\$ 1.08
Diluted earnings per common share	<u>\$ 1.13</u>	\$ 1.07
Cash dividends paid per share	\$ 0.24	\$ 0.24





Investing In Relationships.



Running an organization can be challenging with banking obstacles that are unique to your situation. With **Private Banking from CVCB**, you're partnered with a specialized team that can help you efficiently navigate the high-balance deposits of your business, nonprofit, educational system or municipal entity. Combined with our Cash Management services, Private Banking provides you with timely, tailor-made solutions to enhance your financial strengths and keep you on pace for success.

Bring the strength of CVCB's Private Banking into your organization and experience the power of partnership.

Contact our Business Banking team today!

#### **Cathy Chatoian**

Senior Vice President Private Business Banking (559) 323-3358 cathy.chatoian@cvcb.com



\*Qualifications and restrictions apply.



### News **BRIEFS**

#### **How Are We Doing?**

We're always interested in learning what we're doing right and where we can improve. Your feedback and suggestions help us make your CVCB experience more rewarding. In the coming weeks we will be sending you a brief Client Service Survey requesting your input and experience with CVCB, and we encourage you to complete it. Watch for the survey in your inbox sent from a familiar CVCB email address or click the link to the survey in your Online Banking account.

#### CVCB Named 2023 Ethical Leadership Awards Finalist

CVCB has been named a finalist in the 2023 Celebration of Ethical Leadership Awards that will be presented September 6 from 7-8 p.m. on KSEE24 in the Central Valley. CVCB and one other regional company are finalists in the Large Business category. This event is presented by an alliance between Fresno State's The Ethics Center and Lyles Center for Innovation and Entrepreneurship, and Better Business Bureaus servicing Central California and Inland Empire counties.

#### **Stock Prices**

The Company's common stock closing price was \$16.19 as of August 11, 2023. Inquiries on Central Valley Community Bancorp stock can be made by calling any licensed stockbroker.

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### How Cybersafe IS YOUR BUSINESS?

#### **Secure Your Networks**

Cybercriminals routinely gain access to small business systems through unsecured wi-fi networks. Make certain that your wi-fi networks are secured by using a firewall and enabling encryption. Additionally, adjust your router's settings to ensure that it is not broadcasting the network name, and use a password to protect access to the router. If you are unsure how to accomplish these steps, a professional IT consultant can help you update and secure your networks.

#### **Back Up All Critical Business Data**

No business believes its systems will be compromised, yet it happens every single day. For that reason, it's vital to back up your important Word docs, spreadsheets and financial records so that they are available off-site or via the cloud.

#### Stay Informed

The key to prevention is knowledge. As a business owner, you have a world of information at your fingertips to help you keep your operation cybersafe. Keep informed on the latest threats and stay updated on your best defenses.

To learn more about protecting your business with security services available with your CVCB accounts, speak to our skilled professionals. We can offer you and your team onsite fraud and cybersecurity training and explain what CVCB does behind the scenes to protect you and your business from fraud.

And for more information, please visit our Fraud Education & Alerts and Identity Protection pages at www.cvcb.com.

#### **LOCATIONS** and Hours

Visit **www.cvcb.com** for a listing of our Locations and Hours.

#### Board of **DIRECTORS**

Central Valley Community Bancorp and Central Valley Community Bank

Daniel J. Doyle Chairman

Daniel N. Cunningham Vice Chairman

James J. Kim President & CEO

F.T. "Tommy" Elliott, IV

Robert J. Flautt

Gary D. Gall
Andriana D. Majarian
Steven D. McDonald
Louis C. McMurray
Karen A. Musson
Dorothea D. Silva
William S. Smittcamp



